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Heterogeneous Agents in Macro Models May 16, 2024

Views are those of the authors and not necessarily those of the Federal Reserve Bank Minneapolis, the Federal Reserve Board or the Federal Reserve System Introduction

- Federal income tax and transfer system is progressive (Guner et al. 2014, Heathcote et al. 2017, Ferriere and Navarro 2020, ...)
- Less research on progressivity at state & local level (Suits 1977, Chernick 2005, Cooper et al 2015, Fajgelbaum et al 2019, Fleck and Simpson-Bell 2019; ITEP: "Who pays?")
- State & local tax revenue is large: 8.9% of GDP (2010-2023)
  - Federal personal income taxes: 8.0%
  - Federal payroll taxes: 6.4%
- State & local taxes include sales and property taxes
  - Standard claim: sales and property taxes are regressive

#### This Paper

#### Goals:

Introduction

- Estimate how total net tax burden varies with income:
  - income and payroll taxes + sales and excise taxes + property taxes + corporate taxes + transfers
- Explore how much redistribution / progressivity is delivered by federal versus state and local taxes and transfers
- Explore extent to which tax rates & tax progressivity vary across U.S. states

#### Methodology:

 Combine household surveys, augmented with gov't statistics and IRS SOI data (for the rich) Introduction

### Main findings

- 1. Federal income taxes and transfers are progressive
- 2. On average, state & local tax-transfer systems proportional
- 3. But substantial heterogeneity
- Positive correlation between state net tax take & progressivity
- State tax base impacts progressivity
  - Mostly property & consumption taxes ⇒ typically regressive
  - Mostly income taxes ⇒ typically progressive

- Main data source: ASEC ("CPS March Supplement")
  - Unit of observation: household
  - Focus on working households:
    - 1. Age of household head between 25-60
    - 2. One spouse has earned income > part-time \* min. wage
  - Years: 2005/06, 2010/11, 2015/16
- Supplement ASEC with IRS SOI data (based on 1040 tax returns) for high-income households

#### **Definitions**

- Pre-government income: wages & salaries, incl. FICA employer share + business & professional practice + farming + interest + dividends + rents & royalties + private transfers + realized capital gains
- **Post-government income**: Pre-government income + Transfers Taxes

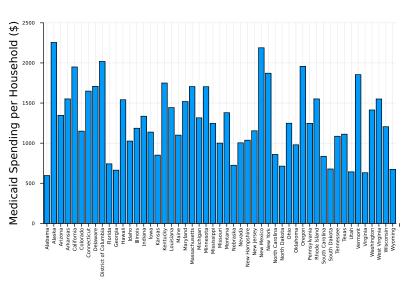
	Federal	% inc	State & Local	% inc
Taxes	Income	14.62	Income	3.74
	FICA (employee+employer)	10.98	Property	2.27
	Corporate Income	2.85	Sales	1.57
	Excise	0.26	Corporate Income	0.49
			Sales + Excise	0.31
Transfers	Medicaid* (cash value)	0.64	Medicaid* (cash value)	0.49
	Social Security Disability and Survivors Benefits	0.42	Unemployment Benefits	0.16
	SNAP	0.35	Worker's Compensation Benefits	0.07
	Veteran's Benefits	0.22	TANF*	0.01
	Disability Benefits	0.19	Alaska Permanent Fund Dividend	0.01
	SSI	0.18		
	Survivor's Benefits	0.16		
	School Lunch	0.11		
	Housing Assistance	0.09		
	TANF*	0.01		
	Social Security Old-Age	3.38		

Taxes and transfers as shares of pre-government household income. 2015/2016.

- Income taxes: Census Bureau tax model (federal + state) + Census of State and Local Governments (local)
- Property taxes: Owners: ACS self-reported, Renters: Zillow price/rent estimates + pass-through model
- Sales and excise taxes: CEX for spending, Book of the States + other sources for rates
- Corporate taxes: Census of S&L govt's
- Business Taxes: In progress

- SSI, SNAP, Housing Assistance: use CBO imputation procedure to address under-reporting
- Medicaid: adapt CBO imputation procedure to replicate state level enrollment & spending data
  - Assume value of Medicaid to recipients is 40% of money spent (Finkelstein et al. 2019)
- Old-Age Social Security: Impute value of future benefits as in HSV 2017
- Alaska Permanent Dividend Fund: Berman and Ramey (2016)
- Other transfers: straight from ASEC

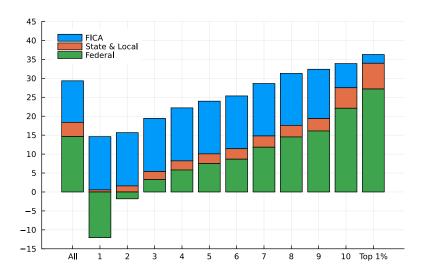
### Medicaid Spending Per Household



### IRS SOI Data for High Income Households

- Income and taxes top-coded in ASEC ⇒ turn to IRS SOI
- Replace income & taxes for ASEC households with income over \$200,000 with state-specific values from SOI tables:
  - broad income measure (includes realized capital gains)
  - actual federal taxes
  - state income taxes & property taxes for itemizers (> 90%)
  - retain ASEC transfer measures.

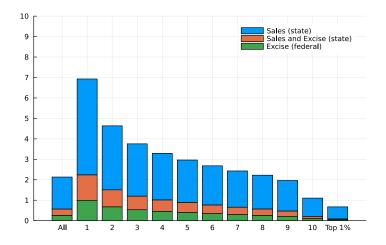
## Income Taxes are Progressive



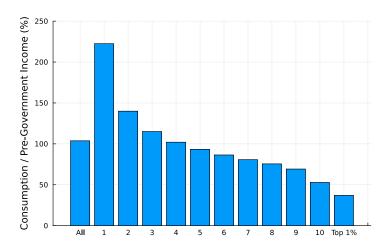
#### Sales and Excise Taxes

- Estimate tax rates for different consumption categories
  - Goods generally taxed at standard state sales tax rate
  - Food (at home) often taxed at lower rate
  - Wide range of rates for different services
  - Alcohol, tobacco and fuel excise rates estimated from revenue divided by pre-tax spending
- Estimate spending by income on these same categories from the CEX
  - Currently exploring cross-state variation in consumption patterns

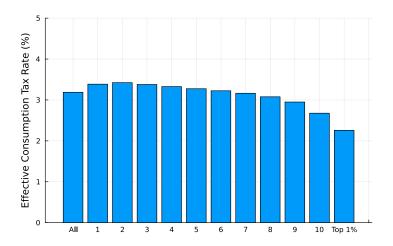
### Sales and Excise Taxes are Regressive



## Regressivity Driver 1: Spending Rates



## Regressivity Driver 2: Spending Composition

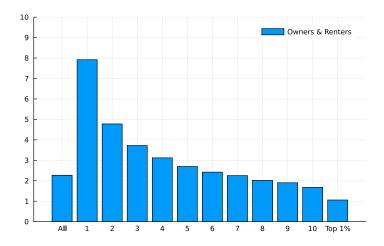


#### **Property Taxes**

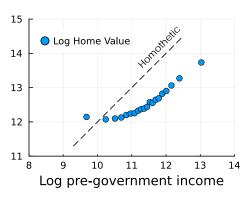
- Self-reported for ACS homeowners

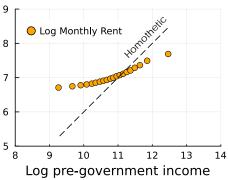
   → nearest-neighbor matching to ASEC based on county,
  income, education, units in structure
- Similar matching for renters → estimate rent paid
- + Zillow indexes to translate rents to estimated home value
- + tax rates from owners to estimate property taxes
- + split taxes between owners and renters based on county-level estimates of land's share in home value

# Property Taxes are Regressive

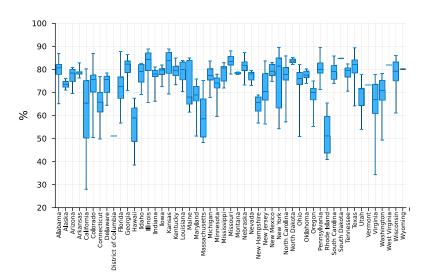


#### Home Values and Rents by Income

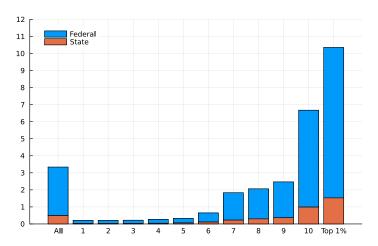




### Property Tax Pass-through to Renters

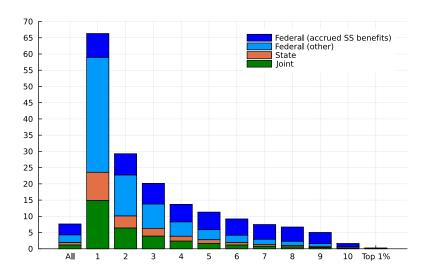


### Corporate Income Taxes are Progressive

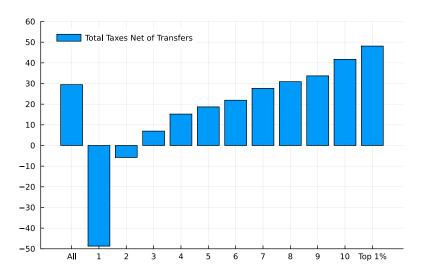


- 60% of incidence on capital, prop. to dividend income
- 40% of incidence on top quartile of labor earnings distribution

### Transfers are Progressive



#### **Net Tax Rates**



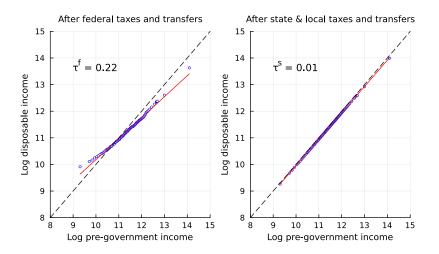
### Estimating Progressivity Following Benabou / HSV

- y<sub>i</sub>: pre-government income of household i
- T<sub>i</sub>: tax liability net of transfers

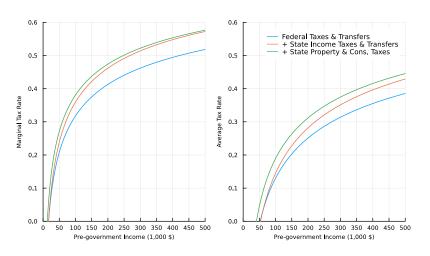
$$y_i - T_i = \lambda y_i^{(1-\tau)}$$
$$\log(y_i - T_i) = \lambda + (1-\tau)\log(y_i)$$

- $\tau$  is index of progressivity
- We estimate this equation in different ways:
  - 1.  $T_i$  federal taxes-transfers only  $\Rightarrow$  federal progressivity  $\tau^f$
  - 2.  $T_i$  state & local taxes-transfers  $\Rightarrow$  state progressivity  $\tau^s$
- For state level statistics, re-weight households state by state so pre-govt income dist. resembles national dist.
  - au estimates reflect difference in state tax systems only

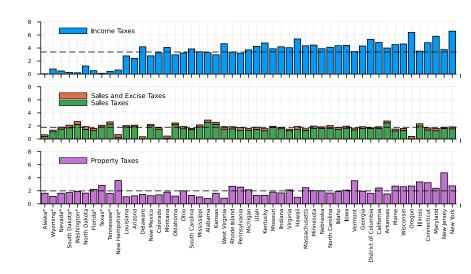
#### Progressivity: Federal vs. State & Local for 2015/16

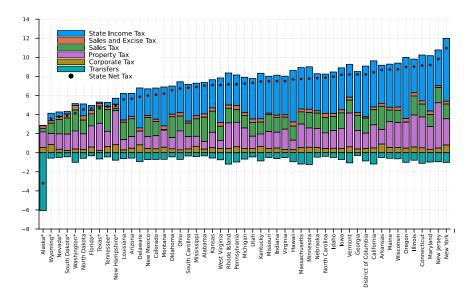


#### Federal vs. State & Local for 2015/16

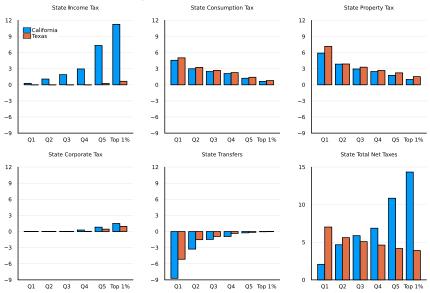


#### State Average Tax Rates

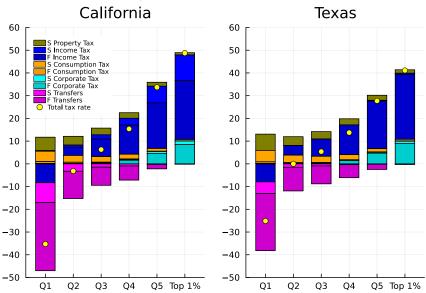




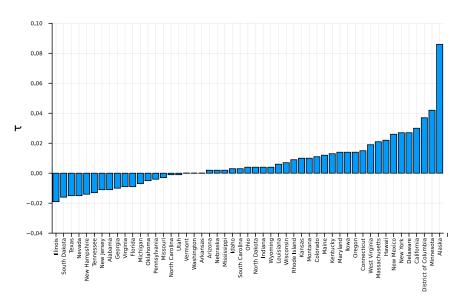
#### Tax Rates by Income: California vs Texas



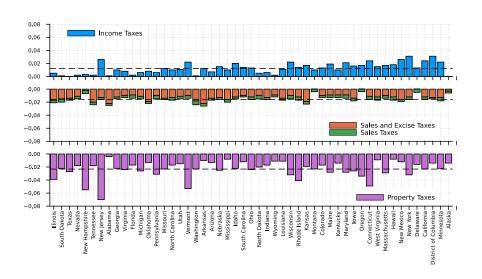
#### Tax Rates by Income: California vs Texas



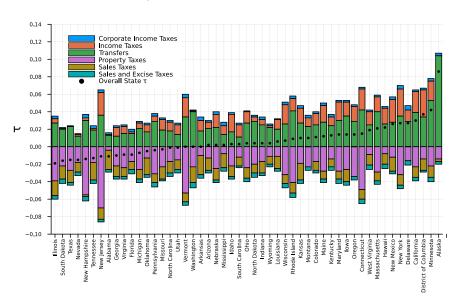
## Dispersion in $\tau^s$ across States



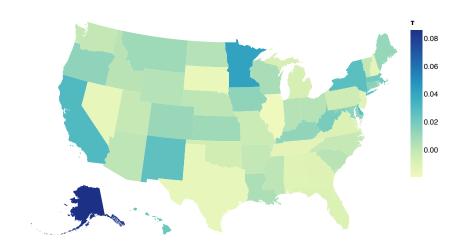
#### Decomposition of $\tau^s$ across States



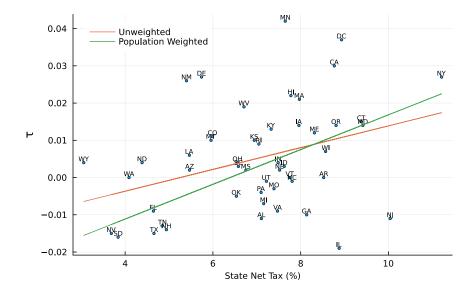
## Decomposition of $\tau^s$ across States



## **Progressivity Map**



### Correlation between Tax Rates and Progressivity



#### **Conclusions**

- 1. Federal income taxes and transfers are progressive
- On average, state & local tax-transfer systems are close to proportional
  - But substantial heterogeneity
- State tax base impacts progressivity
  - Mostly property & consumption taxes ⇒ typically regressive
  - Mostly income taxes ⇒ typically progressive

#### To Do List

- 1. Add other business taxes
- 2. Address under-reporting of business income
- Consider narrower (exclude Medicaid) and broader measures of transfers
- 4. Measure persistence of progressivity over time
- 5. Explore correlates of average tax rates and progressivity
  - Especially net migration